# Esma Ozer

ego5141@psu.edu | 347.409.2233 | State College, PA

linkedin | website | MTechO

Economist (PhD '26) specializing in applied microeconomics and structural modeling that inform incentives and competition design. Experienced in leading research teams, implementing ML/LLM pipelines, and translating insights to real-world impact, as founder of the EdTech platform MTechO.

## **EDUCATION**

Ph.D. in Economics | The Pennsylvania State University

August 2020 - May 2026 (exp.)

References: Kala Krishna, Michael Gechter, Chloe Tergiman

B.A. in Economics & Political Science | Bogazici University, Highest Honors

September 2015 - June 2020

Exchange Program | Columbia University

January 2018 - May 2018

# **TECHNICAL SKILLS**

**Programming** • Python • MATLAB • R • Stata • Azure • Git • LATEX

**Methods** • Causal inference • structural modeling • machine learning • experimental design • surveys • spatial analysis **Training** • Theory-Based Experiments (Caltech) • Dynamic Structural Econometrics • Price Theory Camp (UChicago)

## SELECTED RESEARCH PROJECTS

#### Strategic Learning in Competitive Environments (JMP®)

January 2024 – Present

- Designed and executed a **field experiment with 1,400+ high school students** across 10 schools to measure how peer learning and competition shape effort, social behavior, and skill development.
- Led development of an **online learning platform** and multi-source dataset (surveys, SQL-extracted logs, chat transcripts); applied open-source LLM pipelines to analyze 5,000+ interactions for behavioral insights.
- Developed and estimated a **structural model of peer learning, analyzing counterfactual policies**, finding that moderate competition boosts both solo and group learning, while intense competition crowds out collaboration.

#### Time-Constraints and Decision-Making @

October 2022 – April 2025

- Designed and ran a lab-in-the-field experiment (N=91) to study how time pressure affects performance.
- Developed and estimated a structural decision-making model; simulations suggest revised timing rules narrow gender score gaps by 12 % (NBER WP, under review)

#### Post-Disaster Educational Recovery &

July 2023 - Present

- Led a 3,500-respondent survey across 25 schools in Turkish provinces post-earthquake, capturing learning loss, resilience, and mental health; managed 5+ field staff and local partners, ensuring high-quality data collection.
- Implemented **LLM-assisted labeling** of 7,000 open-ended responses, cutting manual coding time by 70% and quantifying psychological resilience traits to inform post-disaster education policy.

## **EXPERIENCE**

## MTechO INITIATIVE | Founder & Project Lead

August 2024 - Present

- Founded MTechO, an ed-tech startup targeting spatial inequality in education; secured a \$9.6K J-PAL grant.
- Directed end-to-end product development, adaptive peer learning platform with real-time analytics, guiding a cross-functional team of researchers and engineers from concept to launch.
- Partnered with schools and NGOs to pilot the platform, reaching hundreds of underserved students.

#### PENN STATE UNIVERSITY | Research Assistant | University Park, PA

September 2020 - Present

Urban Redevelopment Spillovers Project (led by Nick Tsivanidis & Michael Gechter) 🔗

- Analyzed **geospatial datasets** for Mumbai using **R**, **ArcPy**, **and Google Geocoding API**; to estimate neighborhood travel times and commuting patterns.
- Contributed to coding and estimation of a **spatial general equilibrium model**, with location-based frictions, processed Indian administrative data to calibrate redevelopment effects on housing and welfare.
- Optimized high-performance computing (HPC) workflows and reproducible pipelines, mentored a junior RA, developed HPC guides, acknowledged as a research contributor (R&R at *Econometrica*).

#### Firm Location & Air Pollution Project (led by Michael Gechter & Namrata Kala) 🔗

- Predicted firm exit with ML models (DTW-KNN, LSTM) in R/Python on time-series rental data from 15,000+ firms.
- Implemented a non-convex assignment algorithm (MATLAB + Knitro) to optimize firm locations across 70+ spatial grids for pollution and firm exit mitigation counterfactuals.

# PARIS SCHOOL OF ECONOMICS | Research Assistant | Remote Leadership and Nation-Building Project (led by Lydia Assouad) &

June 2019 - August 2020

- Digitized 5,000+ pages of archival materials (1910–1940) to build a spatial panel of political-leader movements and local activities, securing access to archival collections through partnership with national institutions.
- Oversaw a team of five RAs in digitization and Ottoman-to-modern-Turkish translation, ensuring data accuracy.
- Synthesized archival evidence to support causal analyses, acknowledged as a contributor (R&R at QJE).

# SELECTED AWARDS

J-PAL Learning For All Grant (\$9.6K) • Mercatus Bastiat Fellowship (\$5K) • PSU Liberal Arts (\$15.5K total)

WORK AUTHORIZATION: U.S. Permanent Residency (Green Card) petition approved; final processing pending.

HOBBIES: Road cycling, Cooking international cuisines, Playing traditional instruments.